

# YOUR IT TEAM JUST GOT **BIGGER.**

#### What You Need, When and Where You Need It

We specialize in meeting the unique field engineering and logistics needs of companies with widely distributed teams and multiple worksites. Whether we're facilitating frequent office moves, setting up a new location, troubleshooting complex issues, providing break-fix support or playing any other mission-critical role, we provide quality solutions, strictly adhering to SLAs and underpinned by a firm understanding of business objectives.

#### A Trusted Extension of Your Team

When you hire VIMRO, you get VIMRO. There's no need to manage a portfolio of freelancers across the country, and no worry that we'll sub-contract your project to unknown resources. Our experts perform or personally supervise all the work we do. You'll get to know us. Your team will get to know us. Whatever you need, a trusted hand is only one call away.

#### **Flexible Client-Focused IT Solutions**

From enterprise network planning and infrastructure upkeep to IT staff augmentation and cybersecurity consulting, we keep our clients' businesses running – no matter how many locations they have. Every company is different. New challenges arise in every location and worksite. At VIMRO, we're flexible, experienced and dedicated to meet any challenge or requirement – and deliver the kind of quality that keeps us at the top of Fortune 500 companies' preferred vendor lists.

VIMRO is an integrated nationwide IT consultancy dedicated to providing solutions to even the most vexing networking, infrastructure and connectivity challenges. Forget flying internal resources all over the country or hiring an endless stream of local contractors. We're there where you need us, when you need us – wherever "there" might be.

Fortune Global 500 companies, mid-size and small businesses in all sectors, use VIMRO to manage their data center operations, support IT infrastructures in multiple offices and nationwide locations, supplement their staff with experts in networking and systems technologies, and manage local and nationwide projects.

# **VIMRO FACTS & FIGURES**

#### FOUNDED:

The company was founded in August 2002 as HostVentures.com, Inc. HostVentures formally became VIMRO, LLC in November 2014.

#### **NATIONWIDE PRESENCE:**

Offices and logistics warehouses in Maryland, Virginia, Florida, Nevada and California, and additional personnel in Louisiana, West Virginia, Texas, and Washington. VIMRO engineers are within a few hours travel of every major and most minor municipalities in the continental United States.

### **LEADERSHIP:**

VIMRO is led by a group of seasoned IT and business veterans.

- Vadim Hiekin, CEO
- Alexander Chizhik, COO/GC
- Andrew Gugel, CTO

#### **CONTACT DETAILS:**

SALES & SUPPORT: info@vimro.com

PHONE: 1-800-272-0019

ADMINISTRATIVE HQ: 7939 Honeygo Blvd., Ste. 212, White Marsh (Baltimore), MD 21236

#### ENGINEERING HQ:

12100 Sunrise Valley Dr., Ste. 290-1, Reston, VA 20191

DUNS number: 025795201



# **VIMRO SOLUTIONS**

# **IT Field Engineering & Logistics**

If your organization has multiple locations across the country, you know how difficult it is to keep everyone connected and working efficiently. With VIMRO, you can expand your team from coast to coast, gaining one call access to trusted talent, across town, across the state or across the nation. VIMRO's IT Field Engineering & Logistics group specializes in meeting the unique needs of companies with distributed teams and multiple worksites.

- Permanent office setup
- "Office in a box" temporary office setup
- Office consolidations or moves
- Break-fix & emergency support
- LAN/WAN design, architecture & deployment
- Cabling
- Utility/ISP procurement & management
- Equipment procurement, storage, shipping & logistics
- Hardware pre-configuration, testing & deployment
- Audio/Visual deployments and support

## **Networking & Infrastructure Solutions**

Nothing is more critical to keeping your team operating at peak efficiency than reliable, scalable and secure networking and IT infrastructure. VIMRO combines technical prowess, project management and a focus on business goals to consistently deliver networking and infrastructure initiatives on time and on budget. Clients consider our experts to be members of their IT teams; we communicate and innovate alongside internal staff to consistently meet expectations and deliver desired outcomes.

- Cloud & virtualization (AWS, OpenStack, VM Ware, hybrid environments)
- System/network engineering & administration
- Data center remote hands & support
- Enterprise architecture
- Disaster recovery planning
- Routing & switching
- Load-balancing & traffic acceleration
- Application & network monitoring
- Field network services

# Cybersecurity

True cybersecurity measures begin far before a breach or attack occurs. At VIMRO, data security sits at the heart of all of our IT services, from field engineering and logistics to network management and infrastructure deployment. Our team of certified cybersecurity experts specializes in helping clients realize 360-degree data protection – meeting current standards while adhering to stringent compliance and government mandates.

- Enterprise security auditing
- Intrusion detection & prevention
- Streamlined event & log management
- DDoS mitigation
- Vulnerability assessment & penetration testing

## **Recruiting & Staff Augmentation**

Human IT resources are costly to maintain and difficult to find, especially when you require highly specialized skills. VIMRO's staff augmentation services consistently deliver straight to HR highly qualified candidates for any role. Outsourcing recruiting allows HR professionals to focus on value-add tasks, rather than searching and sorting endless resumes and CVs.

- Full Desk Recruiting/Staffing
- Permanent full-time, temporary or contract-to-hire staffing
- Job description drafting & review
- Market compensation rate analysis
- Pre-evaluations and technical screenings
- Background checks, drug screens & E-Verify certification